



PERIMETER SECURITY & HOSTILE VEHICLE MITIGATION

CAPABILITY STATEMENT

LEDA AUSTRALIA

ledasecurity.com.au

Head Office & Manufacturing

NSW - Tuggerah
18 Reliance Drive
Tuggerah NSW 2259
PO Box 5196
Chittaway Bay 2261
Tel: (02) 8413 3430

LEDA CHINA

ledasecurity.com.cn

Offshore Manufacturing

Ningbo - China
9 JinGu Mid Road East
Yinzhou
Ningbo 315000
P.R. China
Tel: (+86) 574 8856 8111

SALES BRANCHES

Email: sales@ledasecurity.com.au

New South Wales

8 Ferris Street
North Parramatta
NSW 2151
Tel: (02) 8413 3410

Queensland

3/3375 Pacific Highway
Slacks Creek
QLD 4127
Tel: (07) 3613 8270

Victoria

67 Calarco Drive
Derrimut
VIC 3030
Tel: (03) 8399 8150

South Australia

19 Taminga Street
Regency Park
SA 5010
Tel: (08) 8374 3266

Western Australia

14 Kenhelm Street
Balcatta
WA 6021
Tel: (08) 9406 3650

Australasian distributors and resellers in Northern Territory, Tasmania and New Zealand.

Distributed by



Leda Security is now part of



BOLLARDS



HIGH SECURITY



BICYCLE PARKING



TURNSTILES



GATES



FENCING



INTRODUCTION

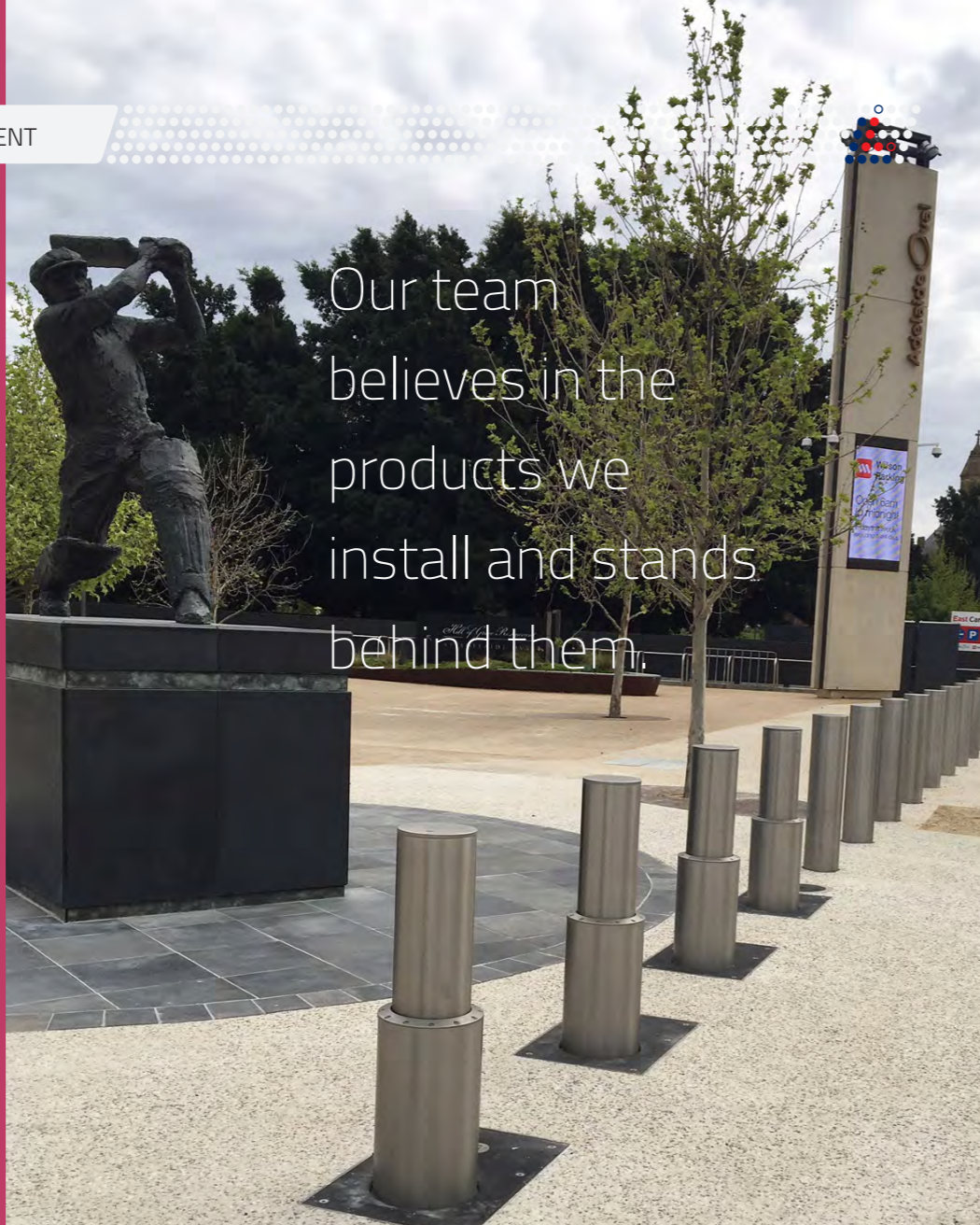
Leda manufactures a range of several hundreds products extensively in Australia. We serve our customers though multiple sales offices across Australia.

Leda Security Products Pty Ltd (Leda) is proudly part of ARA Group, with its head office located at Tuggerah on the NSW Central Coast.

From design, to fabrication and maintenance of automation equipment, our people at Leda will always endeavor to install products to meet your requirements far beyond the twelve month warranty period.

Leda's mission statement includes a commitment to both 'product' and 'service' as they have been the key to our 25+ years in business and will remain the key to our future.

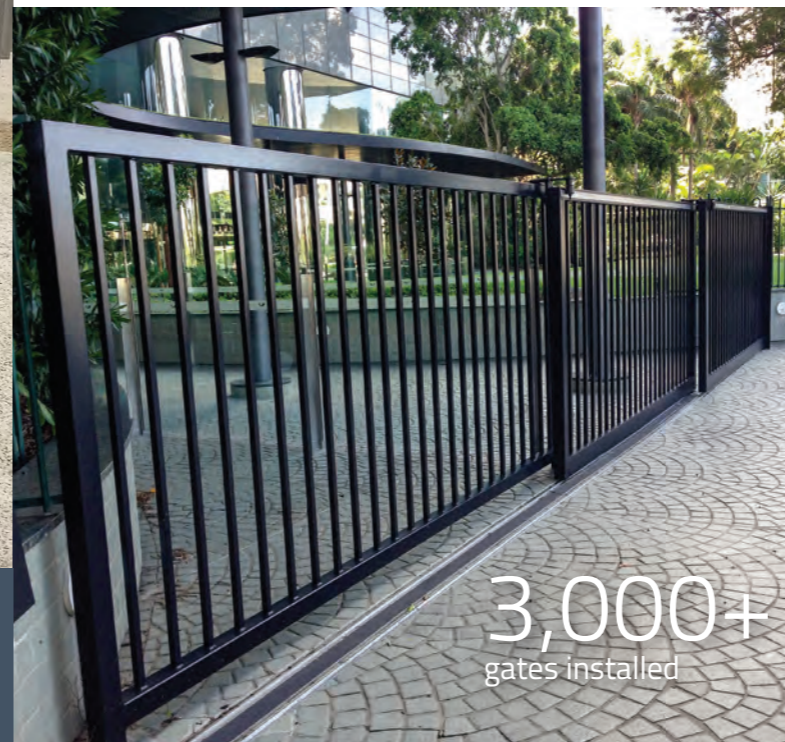
Our team believes in the products we install and stands behind them.



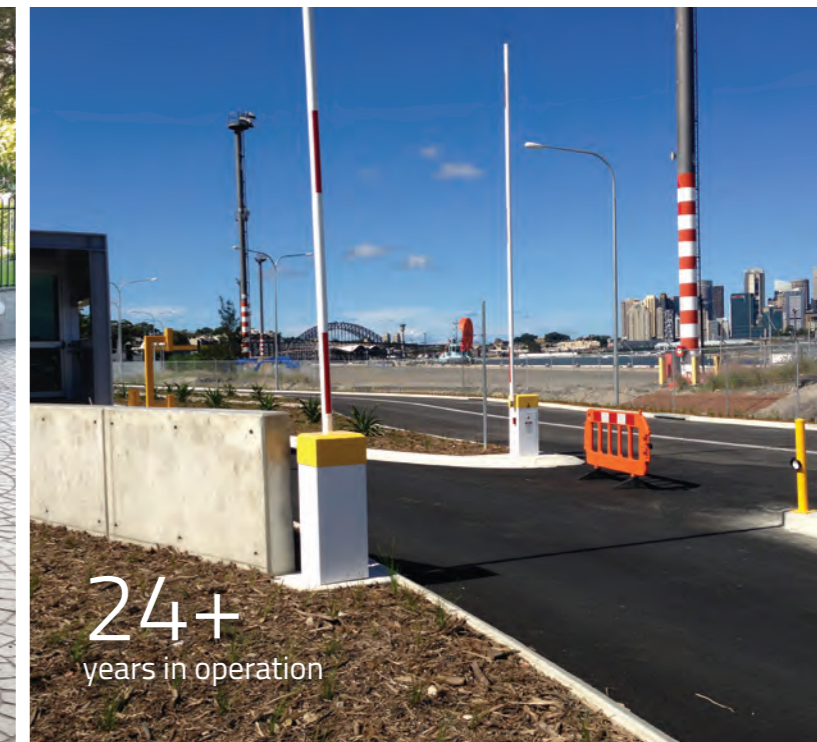
55,000+ projects completed

70+ employees

Offices Australia wide + Australian owned



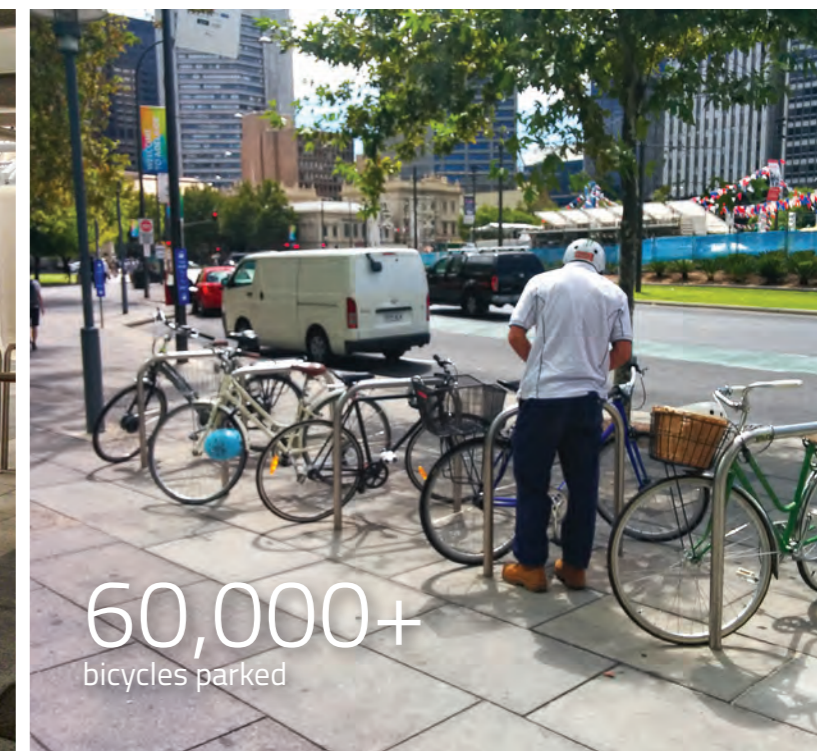
3,000+ gates installed



24+ years in operation

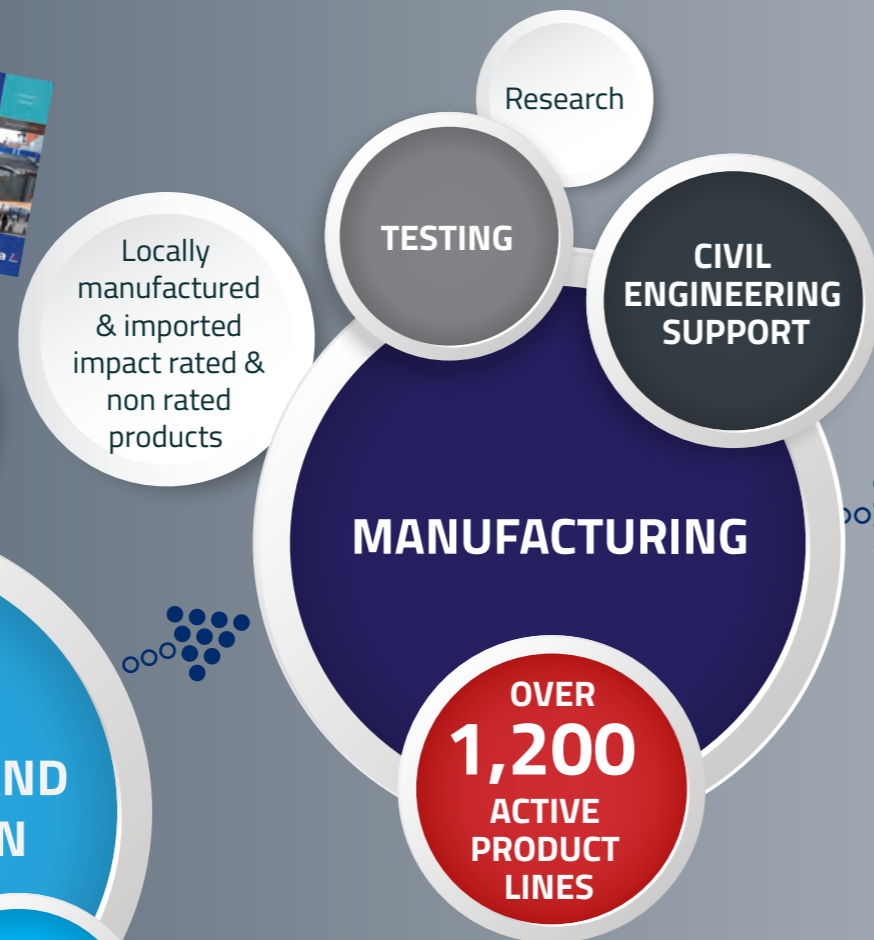


250,000+ bollards installed



60,000+ bicycles parked








SHARING OUR POTENTIAL



THE LEDA CUSTOMER EXPERIENCE IS END-TO-END

Leaders in perimeter security and vehicular access control products



	BOLLARDS	<ul style="list-style-type: none"> ▪ Designer bollards ▪ Industrial bollards ▪ Lighting bollards ▪ Securapost ▪ Retractable bollards
	GATES	<ul style="list-style-type: none"> ▪ Bifold gates ▪ Sliding gates ▪ Swing gates
	TURNSTILES	<ul style="list-style-type: none"> ▪ Half height turnstiles and barriers ▪ Full Height turnstile ▪ Pedestrian door automation ▪ Pedestrian gates ▪ High security turnstiles
	VEHICLE ACCESS CONTROLS	<ul style="list-style-type: none"> ▪ Boom gates ▪ Securapark ▪ Tyre slasher ▪ Speed humps ▪ Automated chain gates
	HIGH SECURITY	<ul style="list-style-type: none"> ▪ Road blockers ▪ High security bollards ▪ Anti terrorism equipment ▪ Hostile vehicle mitigation (HVM)
	BICYCLE PARKING	<ul style="list-style-type: none"> ▪ Bike cages ▪ Bike lockers ▪ Bike racks ▪ Bike rails ▪ Compact bike rack ▪ Repair stations
	FENCING	<ul style="list-style-type: none"> ▪ Bastile ▪ Premiere ▪ Palisade ▪ Securamesh anti climb ▪ Concrete barriers



CAPACITY

Leda has repeatedly proven its capacity to meet the needs of an extensive range of clients including; federal, state and local governments, major utility organisations, large corporations, engineering and property service corporations, mine sites and many more.

References are available on request.

Leda has an annual turnover of approximately \$20M and has demonstrated capacity, with many completed large projects in excess of two million dollars.

GROWTH

From humble beginnings in 1995 Leda has grown to 70+ full time staff across NSW, VIC, QLD, WA and SA with hundreds of products, with 4 product pillars.

In each range, Leda is a market leader.



PERIMETER SECURITY EXPERTS

Our core competencies are in the manufacture and installation of bollards, gates, bicycle parking and loading bay area's. As a result of our work in anti ram raid bollards Leda is also one of the few companies in Australia experienced in the provision of impact tested equipment for hostile vehicle mitigation, a common requirement for high security and government sites.



STRUCTURE

Leda Security Products Pty Ltd (Leda) is part of ARA Group. Our head office and primary manufacturing facility is located north of Sydney at Tuggerah on the NSW Central Coast.



LEDA

PRODUCT RANGE

The current Leda range centre's on 4 core product areas:

1. Securapost®

- Security Bollards
- Architectural Bollards
- Industrial Bollards
- Retractable Bollards
- Lighting Bollards

 **SecuraPost**

2. Securagate®

- Gates
- Turnstiles
- Boom gates
- Fencing
- Barriers and Tyre spikes

 **SecuraGate**

3. Securabike®

- Bicycle racks
- Bicycle lockers
- Bicycle rails
- Bicycle cages
- Bicycle shelters
- Bicycle repair stations

 **SecuraBike**

4. SecurAccess®

- PAS68 bollards & gates
- Road blockers
- Temporary barriers
- Street furniture
- Engineered solutions

 **SecurAccess**

Securacare

Service and maintenance programs

 **SecuraCare**





LEDA SALES IN AUSTRALIA & OTHER LOCATIONS

Leda sales are based in Sydney, Canberra, Melbourne, Brisbane, Perth and Adelaide. Our factory is based in Tuggerah and Ningbo.

Certified Distributors also service Tasmania, New Zealand, USA, Singapore and Chile.



CUSTOMERS

Our major market segments include:

- Architectural
- Building & Construction
- Councils (Local Government)
- State & Federal Government Dept's and Utilities
- Commercial and Industrial markets
- Tertiary Education
- Security Resellers Factories
- Warehousing
- Motor Vehicle Industry
- Clubs & Recreation
- Property Managers
- Shopping Centers
- Hospitals
- Public events & open spaces



OPERATIONS

Our Tuggerah factory is 2170 m² (130 m² office and 2040 m² of factory).

Visits are welcome by arrangement.



OFFICES

New South Wales

8 Ferris Street
North Parramatta
NSW 2151
Tel: (02) 8413 3410

Victoria

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China

Leda Security Products
(Ningbo) Co. Ltd
9 JinGu Mid Road East,
Yinzhou, Ningbo 315000
P.R. China
Tel: +86 574 8856 8111

Email:

sales@ledasecurity.com.au

Web:

ledasecurity.com.au
securabike.com.au

Social Media:

[instagram.com/ledasecurity](https://www.instagram.com/ledasecurity)
<https://www.linkedin.com/company/leda-security-products-pty-ltd/>





GENERAL COMPANY INFORMATION

RESOURCES AND CAPABILITY

Leda National turnover is approx, \$1.6M per month (\$20M per annum). The size of any individual project must be considered within this context.

Company Name:	Leda Security Products Pty Ltd
ACN:	067 258 235
ABN:	23 067 258 235
Registered Office:	18 Reliance Drive, Tuggerah NSW 2259
CEO:	Mr. Len Place

CLIENT REFERENCES

	Reference 1	Reference 2	Reference 3	Reference 4
Industry	Government	Government	Stadium	Stadium
Project name	Sydney Olympic Park	Supreme Court	Adelaide Oval	Perth Stadium
Product type	High Security Bollards	PAS rated Bollards, Gates	PAS rated Bollards, Fixed Bollards, Gates	PAS rated Bollards, Engineered Retractable Bollards
Approx value	\$600,000	\$1,400,000.00	\$1,300,000.00	\$1,250,000.00
Completion date	2020	2019	2018	2017

INSURANCE

(Type)	Workers Comp	Public Liability	Professional Indemnity	Contractors insurance
Status	current	current	Application Specific	Not applicable
Policy #	113517201	ADCAS15419564		
Insurer	icare Workers Insurance	Gallagher		
Amount	\$3,220,000.00	\$50,000,000.00		
Expiry	30/06/20	15/12/2020		
Rate	4.426%			
Category	Fabricated Metal Products - Manufacturing			
Discount	13.83%	Copies of policies available on request		



PLANT AND EQUIPMENT

- All plant and equipment is kept on our asset register
- Testing and tagging reviews are as required under state laws in each state. Records are centrally maintained for all staff to freely access.
- Training is provided and recorded for all staff.
- Risk assessments can be initiated by any staff member.

Training is provided and recorded for all staff

STAFF MAKE UP

Management	6
Marketing & Sales	15
Admin	6
Design & Engineering	5
Manufacturing	30
Install	10
Total	72

APPRENTICES

Leda currently has 2 staff undertaking apprenticeships and is an active promoter of these programs.

SUPERANNUATION

All staff superannuation payments are kept current. Evidence is available on request.

RECRUITMENT POLICIES

- As part of our due diligence for recruitment Leda will check references, qualifications and licences.
- Pre-employment medicals or drug / alcohol testing is not conducted. It is a condition of employment that this is a possible request of staff.
- Leda is committed to Equal Opportunity and ensuring equality, treating everyone with respect and promoting diversity in the workplace. LEDA provides the same opportunities for hiring, advancement and benefits to everyone without discriminating.
- All new employee's are safety inducted.
- Training requirements are documented and as completed, recorded for future reference.



Year	2020	2019	2018	2017	2016
Number of Lost Time Injuries	2	10	4	5	10
Number of treatment cases	3	10	6	2	9
Permanent Disability or Fatality (if any, attach details to this questionnaire).	0	0	0	0	0
Total recordable frequency (hours)	80.4	476.09	504.2	144	669
Number of worked man hours	26166.26	152659.38	161702.33	148,063	135,776
% time lost hrs of total hrs	0.31%	0.31%	0.31%	0.30%	0.49%
Workcover					
Prosecutions or fines	0	0	0	0	0
Improvement notices	0	2	0	0	0
Prohibition notices	0	1	0	0	0

INDUSTRIAL RELATIONS

DEEWR COMPLIANCE

Leda is compliant with the National Code of Practice for the Construction Industry and the Australian Government Implementation Guidelines. A compliance letter is available on request.

AWARDS

Leda's staff fall under the following 3 Modern awards:

- 1 **The Manufacturing and Associated Industries and Occupations Award 2010**
Applies to all labourers, boilermakers, electricians and supervisors for factory and onsite works.
- 2 **The Clerks Private Sector Award 2010**
Administration staff.
- 3 **The Commercial Sales Award 2010**
External sales people.

DISPUTES HISTORY

Leda have had zero disputes and zero time lost to industrial disputes to date.

SITE ALLOWANCES

Additional site allowances are catered to for all projects where these conditions are available prior to Leda quotations being submitted. The internal process for ensuring payments is that contractual arrangements are sent through to our accounts and payroll department to ensure compliance for specific site works.

WHS MANAGEMENT

All Leda staff are inducted for safety.

- A copy of our WHS guidelines are available on request. This includes our return to work program.
- Leda do prepare site specific safety documentation.
- Leda's WHS policies are not 3rd party certified.
- All staff have WHS meetings every 90 days.
- Tool box meetings are every 2 weeks.
- First aid currency is recorded for each Leda location.
- Records for all WHS are maintained on the company intranet for all time lost and near misses which all staff can access.



SERVICE & MAINTENANCE 24/7 SUPPORT

Leda has been at the forefront of servicing and maintaining bollards, industrial & security gates, turnstiles and other high security automatic products for many years ensuring improved performance and reducing equipment's likelihood of failing.

As Australia's largest manufacturer of perimeter security and access control products, Leda has a selection of preventative maintenance programs that can be tailored to your equipment ensuring it is kept operational at all times.

There are 2 levels of service in the Securacare portfolio to suit individual requirements and budgets while offering a re-assuring after-hours service.

ENVIRONMENTAL MANAGEMENT

- Leda has a documented Environmental plan which is part of staff inductions.
- Environmental issues are reviewed every 90 days by all staff as part of Leda's OHS meetings.
- Leda's Environmental Management plan is not 3rd party certified.
- Leda does prepare site specific environmental plans.
- Leda has no warnings, breaches, fines or prosecutions for any environmental matter.

QUALITY MANAGEMENT SYSTEM

- Leda has a documented Quality Management plan.
- Leda's Quality Management plan is not 3rd party certified.
- Leda does prepare site specific environmental plans.
- Copies of our Quality Management Plan is available on request.




SecuraCare